



One **System** • One **Focus** • Complete **Flexibility**

# Inventory Management

## **AutoIMS:**

- Powerful tools for remarketers
- Organized, standardized data
- Full condition report access, with photos
- Intelligent floor pricing tools
- Customizable to your business needs

## **One System**

AutoIMS provides a software platform for auctions, consignors of all types, repo agents, and others involved in the remarketing lifecycle who need to exchange vehicle data and coordinate the remarketing process. Offering world class security and proven reliability, AutoIMS saves time and money, increasing the collective intelligence of all parties who manage inventory.

## **One Focus**

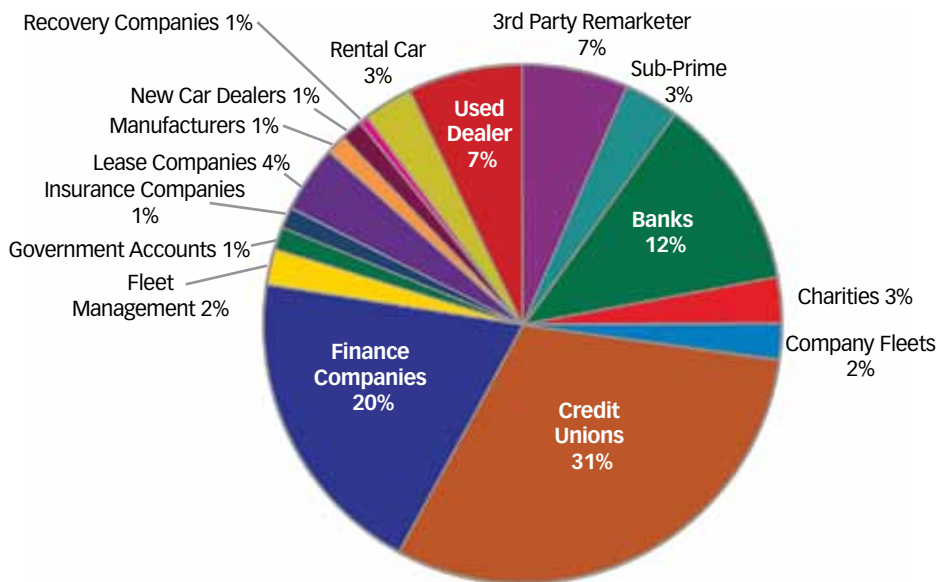
While always growing and changing, AutoIMS keeps its eye on the ball, bringing advanced technology to the remarketing process, letting systems do what they do best: freeing up people to focus on higher value activities. Slicing and dicing your inventory data to help you through a range of decisions is the name of the game. The details and tools available to specific users are as varied as the responsibilities of those users, and include choosing auction assignments, authorizing repair approvals, setting floor prices, reconciling sales, benchmarking charges, and everything in between.

## **Complete Flexibility**

Use a single component of AutoIMS or the whole toolkit. With screen customization and a modularized approach, users can begin with simple inventory monitoring and evolve to LivePricing with integrated guide book intelligence; RecoveryIMS, a cost effective repo management program; LiveReports, to build customized, actionable reports; and Custom Solutions, as unique business needs arise.



## AutoIMS Clients by Segment



### 1. LiveReports: The Secret Message in the Data

AutoIMS' proprietary reporting system – LiveReports – is available to all AutoIMS users, and is the engine that powers AutoIMS.

LiveReports offers standard and custom reports, benchmarking tools, quick searches, and the ability to organize, report and take action on any segment of your portfolio through an intuitive reporting interface. Most of the report building process takes place on one screen.

**Who uses LiveReports?** Any auction or consignor personnel who play a role in remarketing inventory management.

### Quick-start Report Templates Make it Easy To:

- Find
- Update
- Approve
- Fix
- Floor-price
- Sell
- Reconcile
- ...and much more



# At-A-Glance: Selling Vehicles at Auction with AutoIMS

Consignors and auctions rely on AutoIMS as a single source of truth to manage and monitor each step of the remarketing process.

	Consignor	AutoIMS	Auto Auction
1	Auction assignment is added via AutoIMS.	AutoIMS creates record and exchanges data between client and auction.	Assignment is received and acknowledged. Now processes can be tracked in AutoIMS.
2	Track transportation and view status on AutoIMS.	AutoIMS provides a vehicle release form for transport.	Transportation is tracked until vehicle is secured at auction.
3	Title is sent to auction.	View all data on the AutoIMS "Vehicle Summary" page.	Auction receives title; prepares and transmits condition report.
4	Client accesses auction condition report, then may request reconditioning via AutoIMS.	View damages and approve repairs on AutoIMS.	Auction reconditions and details vehicle to increase value as requested.
5	Client sets Floor Price using vehicle information in AutoIMS.	Clients may use LivePricing (guide book valuation combined with CR).	Vehicle is sold at auction.

AutoIMS maintains all vehicle record data, allowing for easy reconciliation of sales, historical reporting, trending analysis, and performance measurement.



## 2. LivePricing: Floor Pricing Made Easy

LivePricing integrates vehicle pricing functionality with condition reports, vehicle grade, guide books (Black Book, MMR, NADA), and customizable, adjustment formulas. With all vehicle data at the user's fingertips, accurate and fast floor pricing just got easier. Why flip through books, scoring details singly, when you can see them all on one screen? Consignors can send floor prices directly to auctions, and enter private floor prices for their own reference. LivePricing also stores bid history and previous guide book pricing, and calculates sale outcomes, like net percentage of sale price to floor price.

**Who uses LivePricing?** Remarketing managers, auction reps, regional sales managers, etc.

## 3. RecoveryIMS and the Repossession Process

A logical and affordable extension of AutoIMS for any financial institution or remarketer that deals with repossessions, RecoveryIMS helps provide visibility and control of repossessions, eliminate repo storage fees, act quickly on exceptions, measure agent performance, and flow vehicles seamlessly to auction. Recovery agents access repo assignments, communicate with clients and create condition reports and invoices online. Clients and agents benefit from streamlined communications and access to real-time data that flows uninterrupted between the recovery side and the auctions side. Administrative features allow storage and tracking of agent documentation, and reporting covers the full repo-to-remarketing lifecycle.

**Who uses RecoveryIMS?** Repossession managers and specialists, loss mitigation managers, collectors, service client specialists, etc.



## LivePricing Factors In:

- Year/Make/Model
- Mileage
- Equipment
- Damages
- Regional/National Averages
- Vehicle Grade
- ...and much more

## RecoveryIMS

- Assign and track repossessions online
- Use direct, indirect, or hybrid repo models
- Store and track agent credentials/insurance
- Manage agent performance
- Easily flow repos to auction



### LiveCRwriter Categories:

- Cars
- Trucks
- RVs
- Motorcycles
- Heavy Trucks
- ATVs
- Yellow Steel
- Boats
- Power Sports
- Miscellaneous

## 4. LiveCRwriter: Integrated and Easy to Use

Auctions use this fully integrated condition report writing tool to upload vehicle information and photos directly to AutoIMS. The application offers extensive equipment and damage reporting capability for a wide range of vehicle types, easing the burden of the inspection process.

LiveCRwriter can be used to check vehicles in to auction, or create any one of several CR types. Uploading photos and associating them with specific damage items is an easy process, flexible to the preferences of the CR writer.

**Who uses LiveCRwriter?** Auction CR writers, field inspectors, and office personnel.

## 5. Custom Solutions

AutoIMS is designed with flexibility in mind, and our development team is the best kept secret in the industry. AutoIMS member consignors, auctions, and third parties of all shapes and sizes have benefited through:

- Development of unique forms, custom reporting, and 3rd party access
- Integration with existing systems, extending the life of legacy applications
- Compliance and cooperation with custom security processes and applications
- Improvement and automation of proprietary business processes ...and more.

**Who should have Custom Solutions?** Any AutoIMS member company looking for competitively priced, custom development to improve their business.

# What can AutoIMS do for you?



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## **Training** and More Information

Call today to arrange for online training or schedule an on-site visit. Our Customer Service team will help you get what you need with AutoIMS. Visit [AutoIMS.com](http://AutoIMS.com), call 888-683-2272 or email [Customer.Service@AutoIMS.com](mailto:Customer.Service@AutoIMS.com) for more info.

